

Eligibility Criteria & Candidate Instructions for Branch Sales and Service Manager.

The Karur Vysya Bank Limited, one of the leading Private Sector Banks in India, invites Online applications for the appointment of **Branch Sales and Service Manager (Job ID - 633)** from qualified candidates.

Last Date of Online Registration	15.09.2024
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Eligibility Criteria:

- Postgraduate / Graduates from any stream (Regular Mode)
- Min. 3 to max.6 years of relevant experience from the Banking Industry.
- Age up to 35 years.
- Conversant in English and any regional language (as per posting location)

Selection Process:

Registration -> Pre-Screening -> Personal Interview -> Offer -> Background & Medicals Checks -> Onboarding -> Posting.

Detailed Process Flow:

- Online Registration by Eligible Candidates as per the above-mentioned criteria.
- Qualified Candidates from the Pre-screening shall be called for a Personal Interview with further details like (Mode, Date, and Venue for the Interview)
- All the communications (Pre – Screening, Interview Invite) will be informed to the candidates through **registered e-mail only**

How to apply:

- Candidates are required to apply Online through the website www.kvb.co.in (careerspage) and apply for the post of **Branch Sales and Service Manager (Job ID - 633)**. No other means/mode of application will be accepted.
- Candidates should ensure to update their active personal email ID and mobile number only throughout the entire selection process.

Compensation:

Fixed pay - Depending on current salary and Retrials, insurance, etc. as per Standards + Variable pay (at the discretion of the bank, as per the current applicable policy).

Roles & Responsibilities of Branch Sales and Service Manager:

- Achieve individual sales targets across different product segments.
- Identify and convert opportunities for advances business, and cross-sell and up-sell products.
- Manage and deepen relationships with assigned ETB portfolio customers.
- Educate and migrate customers to alternate/digital channels.
- Handle day-to-day operations of the branch.
- Support the branch in fulfilling audit and compliance requirements.
- Authorize all financial and non-financial transactions.
- Resolution of customer queries within defined TAT.
- Perform other tasks as assigned by BM/BOM.

Posting Locations: Across major locations of India.